

Pre-bidding Conference Minutes ITB for Supply of Medical Equipment to Perinatal Centers in Tiraspol and Bender. Reg. no.: ITB10/00177 25 June 2010, 11:00 UN Conference Room

Agenda of the day:

- 1. Short introduction on ITB purpose
- 2. Qs & As

1. SHORT INTRODUCTION ON ITB PURPOSE

Purpose:

- selection of the supplier of medical equipment to deliver the equipment to Perinatal Centers in Tiraspol and Bender;

- entering into contract for delivery, installation, training, guarantee and servicing of the medical equipment.

2. QUESTIONS & ANSWERS (Q&A)

Q: What is the reason why you require the supply of all items in a single lot?

A: The beneficiaries of the medical equipment are located in the Transnistrian region of Moldova and the organization of movement in and out of the region of the individuals and of the goods is quite difficult as it requires a number of clearances and authorizations for each trip. In order to mitigate the risks and ensure the smooth operation it was agreed to select one supplier who would import all the items from this tender at once.

Q: What will happen if none of the bidders are capable of supplying all the required items?

A: In case there are no sufficient eligible offers (bids) in the tender, then the tender shall be considered as incomplete and shall be re-launched or cancelled. Our assessment of the Moldovan market shows that it can offer the required equipment as one lot.

Q: Why the previous tender has been cancelled?

A: We did not receive the sufficient number of eligible offers to consider that tender competitive.

Q: Did you inform the bidders about the reasons their bids were considered ineligible? **A:** Yes, we have sent the written replies to the ones who submitted the inquiry to provide the details on ineligibility of their offers. The bidders received those details that related only to their own offers.

Q: Do you allow the variation of the parameters of the offered equipment? **A:** The parameters of the offer shall comply with the requirements of the Technical Specifications. **Q:** Did you modify the present Technical Specifications as compared to the previous related tender? **A:** No, the Technical Specifications datasheets have not been modified.

Q: Is the scanned copy of warranty for medical equipment accepted?

A: Yes, the scanned copy of warranty is accepted.

Q: We have available the equipment marked as certified by "RST" (Russian Standard). Can it qualify as required by the present tender to have a "CE mark"?

A: The "CE" mark is a benchmark level of certification that we require for the quality of medical equipment. In case there is equipment with certifications of similar level or higher, then that equipment is also acceptable.